

# VIETNAM DAILY

## [Market Commentary]

Stocks rallied after HSBC said Vietnam was one of the best markets for investment in the ASEAN region

## [Futures/ETFs]

Futures were mixed amid cautious sentiment

## [Market Movers]

PNJ, PDR

September 22, 2021

	Index	Chg (%, bp)
Ho Chi Minh	1,350.68	+0.81
VN30	1,453.22	+0.48
VN30 futures	1,440.80	+0.06
Hanoi	363.43	+1.24
HNX30	589.20	+1.22
UPCoM	97.65	+0.91
USD/VND	22,761	+0.00
10-yr govt bond (%)	2.10	+0
Overnight rate (%)	0.64	+7
Oil (WTI, \$)	71.70	+1.62
Gold (LME, \$)	1,775.78	+0.07



# Market Commentary

**VNIndex** 1,350.68P (+0.81%)  
**Volume (mn shrs)** 779.7 (-0.9%)  
**Value (U\$mn)** 833.7 (-19.0%)

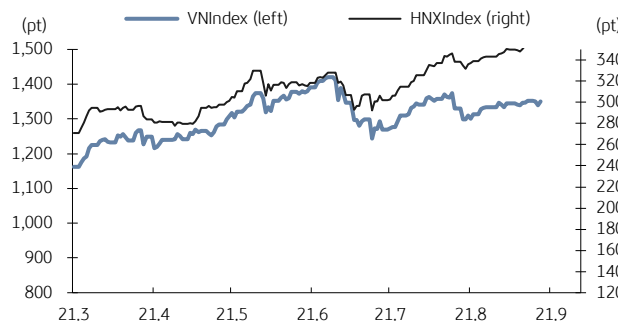
**HNXIndex** 363.43P (+1.24%)  
**Volume (mn shrs)** 197.4 (-3.2%)  
**Value (U\$mn)** 146.4 (-7.9%)

**UPCoM** 97.65P (+0.91%)  
**Volume (mn shrs)** 116.5 (-7.4%)  
**Value (U\$mn)** 85.0 (-1.3%)

**Net foreign buy (U\$mn)** -10.6

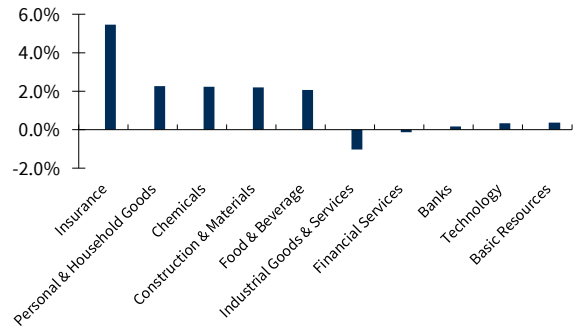
Stocks rallied after HSBC said Vietnam was one of the best markets for investment in the ASEAN region. The Ministry of Industry and Trade decided to launch an investigation into the circumvention of trade remedies which include anti-dumping and anti-subsidy taxes over Thai cane sugar products that entered Vietnam market through five countries Laos, Cambodia, Indonesia, Malaysia and Myanmar. This helped sugar stocks like Lang Son Sugar (LSS, +7%) and Quang Ngai Sugar (QNS, +3.7%) spike today. Insurance companies Bao Viet Holdings (BVH, +5.9%) and Agriculture Bank Insurance (ABI, +9.3%) sharply gained after the Ministry of Finance submitted to the Government a draft amendment to the Law on Insurance Business, which should be approved by the end of October. Foreign investors were net sellers, focusing on Van Phat Hung Corp (VPH, +7.0%), Vingroup (VIC, +0.6%) and VietinBank (CTG, -0.5%).

## VN Index & HNX Index



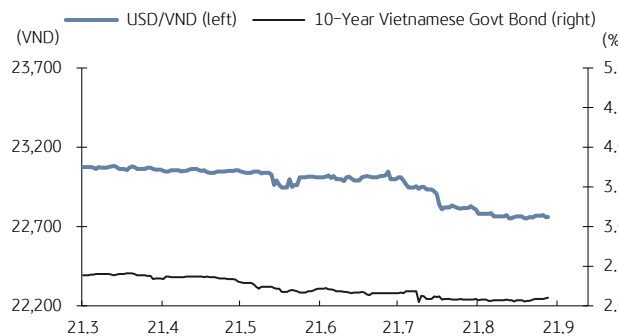
Source: Bloomberg, KB Securities Vietnam

## VN Index sector performance



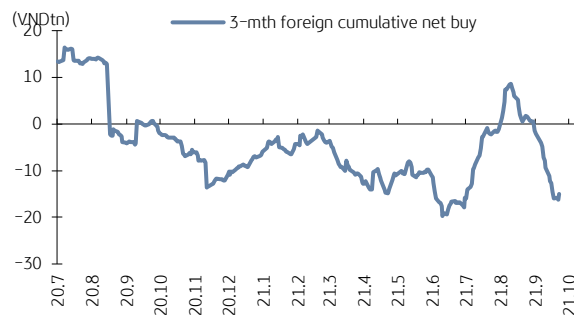
Source: Bloomberg, KB Securities Vietnam

## USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

## Vietnam - 3-mth cumulative net foreign buy



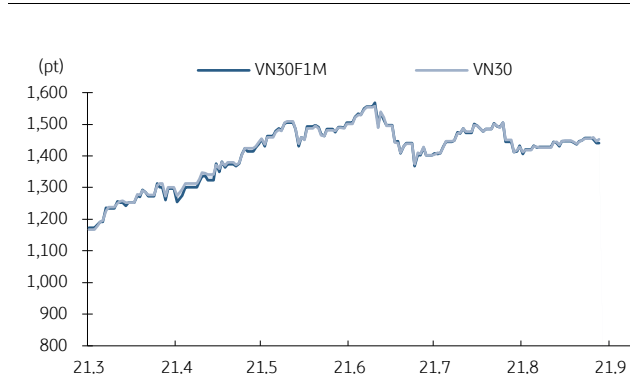
Source: FiinPro, KB Securities Vietnam

# Futures/ETFs

<b>VN30</b>	<b>1,453.22P (+0.48%)</b>
<b>VN30 futures</b>	<b>1,440.8P (+0.06%)</b>
<b>Open</b>	<b>1,441.4P</b>
<b>High</b>	<b>1,443.9P</b>
<b>Low</b>	<b>1,433.6P</b>
<b>Contracts</b>	<b>158,493 (-30.8%)</b>

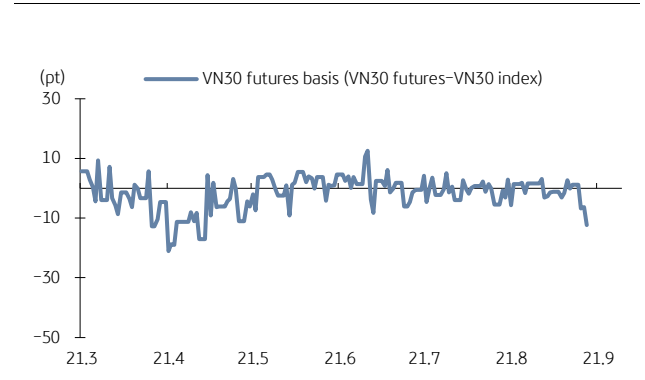
Futures were mixed amid cautious sentiment. The basis opened at -6.22bps and then struggled in backwardation as investors were not sure about the market's rising chance. It closed at intraday bottom of -12.42bps. Foreign investors netbought with a sharp drop in liquidity.

VN30 futures & VN30 index



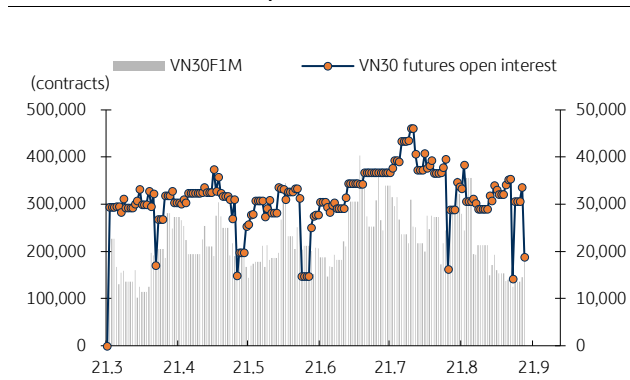
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



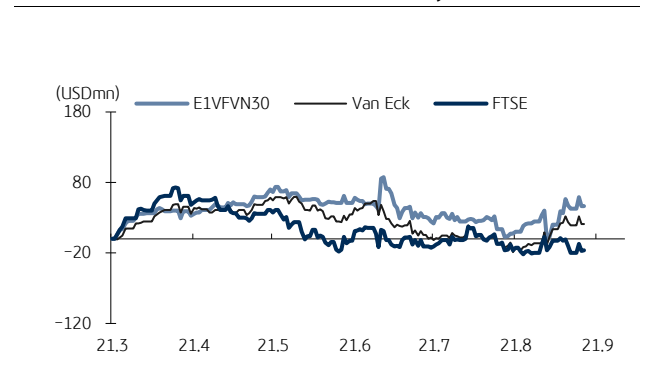
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

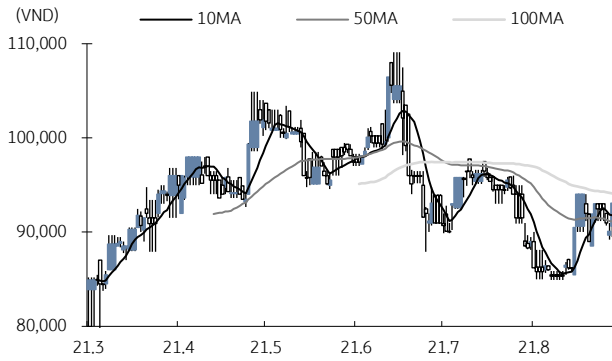
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

# Market Movers

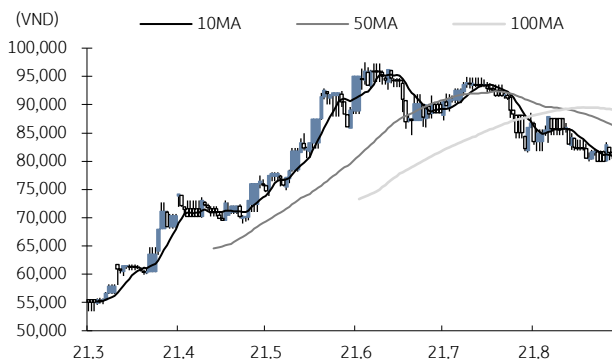
## Phu Nhuan Jewelry (PNJ)



Source: Bloomberg, KB Securities Vietnam

- PNJ closed up 3.3% to VND93,100
- PNJ's 8M21 earnings reached VND625 billion (+14.2% YoY) on revenue of VND12,288 billion (+19.4% YoY). Of that, the sales of retailing, wholesaling and gold bar rose 21% YoY, 3.6% YoY, and 25% YoY respectively.
- The company reported a loss of VND32 billion in July and VND78 billion in August.

## Phat Dat Real Estate Development (PDR)



Source: Bloomberg, KB Securities Vietnam

- PDR closed down 0.7% to VND81,000
- PDR plans to issue bonds valued at VND270 billion in September, which is the sixth time in this year. The bonds are two-year matured and offer a coupon of 13% per year (paid every three months).
- The capital mobilized from the issuance should be used to finance Astral City project, the Ancient Area, and the Nhon Hoi eco-tourism urban area.

# KBSV Model Portfolio

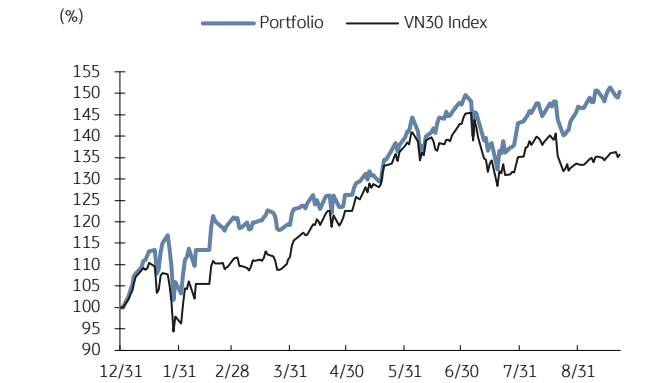
KBSV Research Team

## Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.48%	0.89%
Cum. return	35.72%	50.36%

## Performance vs VN30 Index



## KBSV domestic model portfolio

Ticker	Inclusion date	Close 21/09/22	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile World (MWG)	19/08/09	125,700	1.5%	62.7%	<ul style="list-style-type: none"> <li>- Optimizing revenue from DMG &amp; TGDD chains</li> <li>- BHX expects to reach break-even point soon at stores and distribution centers</li> <li>- In the long term, BHX aims to capture 10-15% of the food retail market</li> </ul>
Nam Long Invest (NLG)	19/06/03	42,000	0.2%	71.7%	<ul style="list-style-type: none"> <li>- Leader in mid- to high-end housing &amp; Japanese partners for large urban area (UA) projects</li> <li>- Largest urban area developer (Mizuki Park UA, Akari City UA &amp; Waterpoint US)</li> </ul>
Phu Nhuan Jewelry (PNJ)	19/03/22	93,100	3.3%	21.5%	<ul style="list-style-type: none"> <li>- Strong topline supported by transaction volumes (2018 +34% &amp; ASPs (2018 +5%)</li> <li>- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)</li> <li>- Core business activities growing again after the "ERP" incident</li> </ul>
Military Bank (MBB)	18/12/18	28,000	0.0%	122.4%	<ul style="list-style-type: none"> <li>- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income</li> <li>- Retail loan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)</li> <li>- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt</li> </ul>
Refrig Elec Eng (REE)	18/10/11	68,000	3.0%	100.0%	<ul style="list-style-type: none"> <li>- Office lease management &amp; E-town Central occupancy generates stable cash flow</li> <li>- Strategic investments in utility industry provides stable/long-term dividend stream</li> </ul>
FPT Corp (FPT)	18/09/06	93,200	-0.3%	220.1%	<ul style="list-style-type: none"> <li>- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR</li> <li>- Telecoms stable 15%growth/solid subscriber growth &amp; profitable Pay-TV from 2020E</li> <li>- 20%+ earnings momentum by 2020E</li> </ul>
Vietin Bank (CTG)	01/31/2020	31,350	-0.5%	65.8%	<ul style="list-style-type: none"> <li>- Building on strong earnings recovery in 2019 &amp; optimistic outlook for 2020</li> <li>- Growing expectations for capital increase in 2020 to offset loan-growth concerns</li> <li>- Already improved asset quality and benign credit risks for 2020</li> </ul>
PV Gas (GAS)	20/12/11	88,400	0.2%	20.4%	<ul style="list-style-type: none"> <li>- Gain benefit from growing LNG demand</li> <li>- Expectation on global oil price recovery</li> <li>- Attractive valuation</li> </ul>
Hoa Pha Group (HPG)	19/12/04	50,900	0.2%	251.6%	<ul style="list-style-type: none"> <li>- Steel consumption starts to rebound</li> <li>- Construction steel prices show signs of rising again</li> <li>- Increased capacity from Dung Quat project helps HPG expand market share</li> </ul>
Kinhbac City Development (KBC)	20/03/09	43,000	1.2%	213.9%	<ul style="list-style-type: none"> <li>- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19</li> <li>- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA</li> <li>- Re-location of supply chains from China after COVID-19 scare</li> </ul>

Source: Bloomberg, KB Securities Vietnam

# Market Monitors

## Ho Chi Minh – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
MBB	0.0%	22.8%	88.5
VCB	1.5%	23.6%	57.9
VNM	3.0%	54.6%	41.5
VND	1.0%	20.4%	31.7
KDH	0.6%	31.2%	29.3

Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
VPH	6.9%	11.6%	-54.5
VIC	0.6%	14.1%	-73.8
CTG	-0.5%	24.6%	-42.2
NKG	0.7%	13.3%	-37.4
DGC	7.0%	8.9%	-56.9

Source: FinPro, KB Securities Vietnam

## Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
CEO	5.7%	15.8%	12.4
ART	9.9%	0.7%	6.5
APS	2.4%	1.1%	4.0
KLF	8.3%	0.8%	2.6
NBC	2.8%	4.7%	2.3

Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
VCS	7.8%	3.9%	-11.3
THD	0.3%	2.0%	-9.6
VNR	1.5%	32.0%	-5.9
BCC	-0.5%	1.7%	-1.7
SED	0.0%	14.8%	-3.0

Source: FinPro, KB Securities Vietnam

## Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Insurance	10.0%	BVH, BMI
Construction & Materials	3.1%	TGG, VCG
Banks	2.8%	VCB, TCB
Media	1.9%	YEG, PNC
Food & Beverage	1.6%	VNM, MSN

Top 5 worst performers	Chg (%)	Key stocks
Real Estate	-2.7%	VIC, VHM
Travel & Leisure	-2.6%	HVN, VJC
Industrial Goods & Services	-1.9%	ASG, APH
Utilities	-1.8%	GAS, GEG
Basic Resources	-0.5%	HPG, SHI

Source: Bloomberg, KB Securities Vietnam

## Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Retail	17.8%	MWG, DGW
Insurance	13.9%	BVH, BMI
Construction & Materials	11.7%	TGG, HT1
Chemicals	10.5%	DGC, GVR
Automobiles & Parts	8.1%	TCH, HHS

Top 5 worst performers	Chg (%)	Key stocks
Real Estate	-2.3%	VIC, VHM
Banks	1.5%	CTG, HDB
Financial Services	3.0%	FIT, SSI
Utilities	3.3%	CLW, VSH
Oil & Gas	3.3%	PLX, PVD

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (% -1d)	P/E(X)		EPS CAGR (%)	ROE(%)		P/B (X)		Performance (%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	97,778	372,067 (16,170)	264,906 (11.6)	22.5	88.1	49.7	14.7	6.0	8.0	3.6	3.3	0.6	-5.8	-11.9	-10.5
	VHM	VINHOMES JSC	79,385	339,478 (14,753)	1,205,694 (52.9)	26.6	10.1	9.2	35.9	32.0	26.9	2.8	2.1	0.6	-4.8	-6.2	13.3
	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	141,417 (6.2)	17.8	25.7	17.9	-7.6	6.8	10.4	2.2	2.1	0.2	-0.4	5.2	-9.4
	NVL	NOVA LAND INVES	60,068	86,712 (3,768)	247,204 (10.9)	31.3	35.5	19.0	6.7	19.4	17.4	4.3	3.4	0.1	0.0	-0.6	114.4
	KDH	KHANGDIENHOUSE	31,182	19,167 (833)	113,272 (5.0)	11.6	25.1	18.5	18.0	12.3	14.4	2.9	2.4	0.6	1.9	6.6	57.7
	DXG	DATXANH GROUP	21,130	12,594 (547)	95,249 (4.2)	13.9	11.0	8.1	-	16.3	18.5	1.6	1.3	1.6	3.2	1.1	39.5
Banks	VCB	BANK FOR FOREIGN	102,000	378,305 (16,441)	98,277 (4.3)	6.3	18.7	14.7	11.7	19.7	20.1	3.2	2.6	1.5	2.5	-0.6	1.6
	BID	BANK FOR INVESTM	43,400	174,556 (7,586)	62,353 (2.7)	12.7	17.1	12.1	-5.3	13.2	17.0	1.8	1.7	-0.1	2.1	-2.2	-17.3
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	506,333 (22.2)	0.0	10.6	8.8	14.3	20.4	20.2	1.9	1.6	0.2	4.3	0.0	60.3
	CTG	VIETNAM JS COMM	28,512	137,021 (5,955)	362,853 (15.9)	1.4	11.0	8.2	61.1	18.3	20.5	1.4	1.2	-0.5	0.6	-4.1	17.1
	VPB	VIETNAM PROSPERI	41,300	101,381 (4,406)	423,283 (18.6)	0.0	13.0	11.0	18.8	22.9	16.6	2.0	1.7	-0.1	4.5	6.9	105.5
	MBB	MILITARYCOMMERC	19,407	73,327 (3,187)	376,785 (16.5)	0.0	8.7	6.8	14.6	22.1	22.3	1.6	1.3	0.0	2.0	-6.4	65.9
	HDB	HDBANK	20,400	40,641 (1,766)	63,783 (2.8)	4.2	8.4	8.1	23.3	22.2	21.5	1.7	-	-0.4	2.8	-7.8	33.9
	STB	SACOMBANK	18,600	33,548 (1,458)	366,577 (16.1)	14.0	18.3	13.5	26.5	10.3	12.6	-	-	-0.4	0.4	-5.7	58.0
	TPB	TIEN PHONG COMME	27,850	28,732 (1,249)	219,476 (9.6)	0.0	9.0	7.6	37.5	23.2	21.5	1.8	1.5	0.3	4.8	14.6	49.6
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	11,989 (0.5)	0.2	-	-	27.3	-	-	-	-	0.2	-2.7	-0.4	28.8
Insurance	BVH	BAOVIET HOLDING	61,900	45,950 (1,997)	69,986 (3.1)	21.0	26.5	23.9	15.8	8.2	8.6	2.1	1.9	5.9	9.1	10.5	-10.6
	BMI	BAOMINH INSURANC	22,250	2,439 (106)	31,319 (1.4)	14.2	16.7	17.2	9.1	12.0	12.0	1.8	1.7	4.4	18.5	17.1	57.3
Securities	SSI	SSI SECURITIES C	21,998	19,947 (867)	659,959 (29.0)	55.4	16.0	14.4	-3.2	17.3	17.7	-	-	-0.7	-2.6	1.2	91.2
	VCI	VIETCAPITAL SEC	27,500	9,108 (396)	335,500 (14.7)	71.9	-	-	-4.0	-	-	-	-	-0.5	1.4	2.1	117.9
	HCM	HOCHI MINH CITY	29,200	8,907 (387)	284,652 (12.5)	52.4	-	-	-25.5	-	-	-	-	0.4	0.0	-6.8	69.1
	VND	VNDIRECT SECURIT	17,211	5,734 (249)	483,397 (21.2)	27.2	11.7	19.8	36.3	-	-	3.9	3.6	0.9	-0.2	0.8	184.4
Consumer staples	VNM	VIETNAM DAIRYP	109,000	227,805 (9,900)	303,669 (13.3)	42.1	19.2	17.8	4.0	32.7	33.9	5.9	5.6	3.0	6.3	4.2	-15.9
	SAB	SAIGON BEER ALCO	192,500	123,447 (5,365)	35,583 (1.6)	36.9	21.6	18.2	7.3	23.0	24.2	4.4	3.9	0.0	-4.8	10.5	-19.0
	MSN	MASANGROUP CORP	95,100	111,712 (4,855)	225,355 (9.9)	16.5	52.2	29.6	-51.9	17.5	22.8	8.9	6.9	2.4	1.4	9.9	65.4
	HNG	HOANGANH GIA LA	12,450	13,801 (600)	55,057 (2.4)	48.8	-	-	-	-	-	-	-	1.4	17.0	14.6	-43.3
Industrials (transport)	VJC	VIETJET AVIATION	131,800	69,042 (3,001)	128,151 (5.6)	11.0	-	34.6	-88.5	0.4	16.2	-	-	-0.2	-2.1	2.9	-1.4
	GMD	GEMADEPT CORP	33,100	9,976 (434)	205,198 (9.0)	10.8	29.3	19.8	-57.0	9.3	13.1	2.5	2.2	0.8	-2.3	6.0	54.0
	CII	HOCHI MINH CITY	22,600	5,398 (235)	60,825 (2.7)	38.4	23.2	12.4	65.7	4.7	7.5	-	-	1.7	-1.9	-0.3	-17.5
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	55,082 (2.4)	46.4	-	-	-92.4	-	-	-	-	6.9	8.0	15.2	125.3
	GEX	GELEXGROUP JSC	17,224	10,411 (452)	229,314 (10.1)	37.7	-	-	-13.2	12.1	12.7	-	-	1.0	0.4	0.4	34.3
	CTD	COTECCONS CONSTR	73,200	5,438 (236)	26,300 (1.2)	3.6	104.7	27.1	-52.4	0.6	2.3	0.6	0.6	2.7	0.4	2.2	-12.1
	REE	REE	59,600	18,419 (800)	79,011 (3.5)	0.0	12.8	10.7	-4.5	13.2	14.1	1.6	1.5	3.0	4.6	10.9	38.9

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%, -1d)	P/E (X)		EPS CAG R (%)	ROE (%)		P/B (X)		Performance (%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	90,100	172,447 (7,494)	75,156 (3.3)	46.1	19.3	15.6	-17.5	18.1	20.5	3.4	3.1	0.2	-3.4	1.0	2.1
	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	20,969 (0.9)	31.4	19.1	12.3	-10.5	8.2	13.2	1.6	1.8	-1.2	2.7	8.8	-14.2
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	14,765 (0.6)	34.1	17.9	10.6	-5.1	7.9	13.9	1.5	1.5	-1.3	-3.2	0.9	-5.9
Materials	HPG	HOA PHAT GRP JSC	32,481	145,287 (6,314)	1,259,897 (55.3)	18.0	7.4	7.1	21.9	40.8	30.2	2.4	1.8	0.2	-1.4	3.9	65.8
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	209,314 (9.2)	36.5	11.4	17.5	-0.5	15.4	9.5	1.6	1.5	-0.9	-1.4	-3.6	85.4
	DCM	PETROCA MAU FER	13,650	7,226 (314)	116,740 (5.1)	46.5	18.5	19.6	-4.5	11.7	10.5	-	-	-0.8	-2.0	3.6	75.0
	HSG	HOA SEN GROUP	22,636	11,063 (481)	580,766 (25.5)	38.9	5.5	7.5	67.9	47.9	25.6	2.1	1.6	-0.2	-0.3	20.3	131.4
	AAA	ANPHAT BIOPLAST	12,864	3,138 (136)	105,568 (4.6)	97.2	-	-	17.2	-	-	-	-	2.8	2.5	4.3	26.0
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	50,731 (2.2)	4.6	17.1	14.9	-51.0	16.0	16.1	-	-	1.0	-1.6	1.0	-8.2
	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	133,551 (5.9)	39.9	255.4	35.0	-11.9	0.2	2.2	0.7	0.6	0.5	11.5	19.1	34.6
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	168,685 (7.4)	35.9	10.7	10.0	1.2	14.9	14.8	1.5	1.3	-1.6	-1.4	12.2	71.1
Consumer discretionary	MWG	MOBILEWORLD INV	93,000	65,024 (2,826)	144,903 (6.4)	0.0	18.3	14.4	13.7	24.3	26.8	4.0	3.5	1.5	0.9	15.0	58.6
	PNJ	PHU NHUAN JEWELR	87,500	19,895 (865)	62,929 (2.8)	0.0	19.7	15.7	2.4	20.2	23.4	3.6	3.1	3.3	1.3	1.7	14.9
	YEG	YEAH1 GROUP CORP	40,300	1,261 (055)	2,905 (0.1)	70.6	-	-	-	-	-	-	-	5.2	5.2	8.4	-65.0
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	102,658 (4.5)	30.3	37.9	23.5	-75.2	8.0	12.1	2.9	2.7	-1.2	0.4	14.9	43.4
Healthcare	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	39,998 (1.8)	34.6	16.7	9.3	41.2	15.4	27.4	2.1	2.2	1.9	-2.4	2.5	-16.5
	DHG	DHG PHARMACEUTIC	100,300	13,114 (570)	6,181 (0.3)	45.4	18.0	17.0	10.7	20.3	20.3	3.5	3.1	0.8	-0.1	6.5	-2.1
	PME	PYMEPHARCO JSC	80,200	6,016 (261)	128 (0.0)	11.7	-	-	1.6	-	-	-	-	0.0	0.0	-1.2	4.6
IT	FPT	FPT CORP	68,000	61,301 (2,664)	196,708 (8.6)	0.0	20.5	17.6	15.5	24.0	25.1	4.4	4.0	-0.3	-1.0	0.4	81.4

Source: Bloomberg, KB Securities Vietnam



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## Investment ratings & definitions

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### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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